

Collaborative Consulting

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In addition to our development projects, we collaborate with building owners and occupants, developers and investors to maximize their triple bottom line. We come to the table with a deep understanding of finance, technology, sustainable design, planning and economic development.

The following is a laundry list of gaps our partners may need us to fill:

Market Analysis and Project Feasibility

- Analyze investment and development opportunities
- Perform market and financial feasibility studies
- Prepare financial analyses and pro formas
- Structure funding approaches
- Evaluate cost-benefit of multiple opportunities
- Determine best use or adaptive re-use of real estate

Deal Structuring

- Engineer innovative financing techniques
- Market projects to appropriate funding sources
- Structure, engage, negotiate terms, and facilitate funding with funding sources

Asset Disposition Strategies

- Develop strategies for asset disposition, repositioning, redevelopment, and/or refinancing
- Analyze real estate portfolios and recommend best course of action

Project Management

- Manage all phases of development including due diligence, feasibility studies, design, entitlement, construction, and disposition of project
- Select appropriate architects, contractors, and other third parties to maximize the project's triple bottom line
- Perform construction draws, ensure budgets and time-lines are met, and facilitate capital calls
- Maintain relationships with funding sources, contractors, architects, and other third parties

Sustainability Strategies

- Select and develop suitable sites that optimize sustainability
- Analyze the costs and benefits of building to LEED Standards
- Manage LEED Certification Process
- Develop strategy to enhance sustainability of existing property